



Technology Transactions

More than term sheets or intellectual property licenses, technology transactions demand attorneys who are well versed in the “art of the deal.”

Our Technology Transactions practice group has the business experience to negotiate, draft and implement technology contracts that capture the intent of the contracting parties while maximizing the protection for our client’s intellectual property position. We navigate and chart strategies for transactions that intersect intellectual property, corporate, licensing, litigation and related matters. Depending on the size and complexity of the deal, our attorneys often collaborate with other practice groups within Procopio including Tax, Securities, Employment and Health Care.

As technology continues to evolve, we are positioned to deliver best in class service. In most cases, we are asked to advise technology companies as an offsite or virtual advisor. However, in instances where technology transactions need on-site collaboration, we commit attorneys to travel both nationally and abroad in order to achieve a client’s unique goals and objectives.

Deal Philosophy

Every technology transaction is approached with measured fact gathering, business modeling and intellectual property safeguards. With this in mind, we serve as thoughtful advisors committed to learning about our client’s business and how a given technology transaction would best serve that purpose.

Comprehensive Due Diligence

Technology transactions require a comprehensive approach, a thoughtful understanding of a client's needs and a cost-efficient network of attorneys to fashion the correct agreement. Our goal at the outset is to understand your business and what elements would enable our collective deal team to achieve its goals.

We have 30+ intellectual property attorneys whose experiences span multiple industries in order to secure your company’s interests. Our deal teams are comprised of savvy intellectual property and corporate attorneys who can rapidly spot issue items that are particular to your specific industry. In addition, our deal teams work with you to structure technology transactions that leverage potential opportunities for your expanding business needs and goals.

Furthermore, once a technology transaction is perfected, our role is to serve as a continuous legal advisor as your business needs evolve. Often, we remain a vital resource for client business teams following the closing of their technology transaction and continue to act as outside general counsel on transactional and related matters.





As technology continues to evolve, we are positioned to deliver best in class service.

Our Services

We draft agreements that apply to numerous business sectors, including, but not limited to:

- Co-branding agreements
- Data privacy, transfer and security
- Distribution and licensing agreements
- Exports and imports
- Information technology agreements
- Intellectual property licensing
- Materials transfer agreements
- Outsourcing and software licensing initiatives
- Reseller agreements
- Strategic alliances and joint ventures
- Supply agreements

