



## Mergers & Acquisitions and Strategic Joint Ventures

Procopio's Mergers & Acquisitions (M&A) and Strategic Joint Venture team has closed billions of dollars of deals. Our experience, knowledge and skill are top tier. Our substantial bench strength is deep across all industries. Our attorneys have closed hundreds of deals, big and small – ranging from \$5 million to more than \$1 billion – with the superior service you expect. We staff smartly and efficiently with senior attorneys at the helm, and our rates are typically 30-40 percent lower than those of national and international competitors.

We operate within a friendly and collegial knowledge-sharing environment at Procopio, and we routinely partner internally to extract the firm's full spectrum of legal expertise to attack any deal issues. We're always available, and we staff our deals intelligently. You will always stay in contact with the partners you choose and won't get passed down to junior partners or associates to handle the work after a short "honeymoon period."

We have the infrastructure to support smaller and mid-sized companies, as well as large multi-state and multinational companies. With our experience, few firms can match us, if any. We provide the highest level of representation and service, our team is available 24/7 on every M&A and Strategic Joint Venture deal, and we shepherd all aspects of the transaction to completion.

### Our Services

#### Mergers & Acquisitions

Procopio's award-winning Mergers & Acquisitions attorneys stay several steps ahead of trends and developments in the M&A space. In addition to first identifying and resolving key issues and performing due diligence on the front end, we also advise on the following aspects of M&A transactions effectively and efficiently:

- Securities
- Tax, domestic and international
- Intellectual property
- Labor and employment
- Compensation





- Real estate
- Environmental
- Negotiation strategy
- What's "market"
- Maximize after-tax returns from operations and upon exit.

The firm's business combinations practice group meets routinely to bring the full firm's expertise to any deal issues, without charge to clients.

### **Strategic Joint Ventures**

Procopio's Strategic Joint Venture attorneys have the experience, knowledge, skill and commitment to partner with companies embarking on their strategic joint ventures journeys. These transactions typically feature multiple parties bringing different assets or skill sets together to create a synergistic business relationship.

We regularly work with:

- Operating businesses of all types that need additional finance, human capital or other resources to expand and prosper
- Strategic combinations of two or more businesses
- Ventures to create or develop intellectual property
- Ventures for real estate development, operation and investment
- Private equity and other types of investment funds.

## **Testimonials**

"After seeing my Procopio team take on the staff of one of the world's largest law firms and win the battle, I tell everyone I know they need to hire Procopio. Procopio's efficiently-staffed team shepherded a complicated process to a great exit for all involved: our founders, our venture capital investors and our employees. When crunch time comes, Procopio has the bench strength and expertise to stand up to everything thrown at us. Procopio got the deal closed while simultaneously resolving complicated legal issues, helping resolve business concerns and collecting closing documents from half-way around the world. While other counsel sometimes seems intent on creating issues, Procopio is adept at solving them. When it comes to M&A, Procopio is my top choice."





-- Rob McMillen, Vice President of Rhomobile, Inc. (acquired by Motorola Solutions, Inc.)

"Our Procopio counsel has been doing our joint venture work for more than 15 years, and, simply put, there is no better joint venture counsel. Our counsel is always creative yet practical, adaptive and effective, and efficient, does not negotiate for negotiating sake, and focuses on the material issues."

-- Bryant W. Burke, Chief Operating Officer and General Counsel, JMI Group

