



**James G. Perkins, PhD**, Chief Operating Officer  
and Chief Compliance Officer

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### Professional Summary

James G. Perkins has for the last 20 years led the firm's non-legal operations including finance, human resources, administration, marketing and business development, information services and knowledge management.

Jim is a member of the firm's Management Committee and in 2012 also became the firm's Chief Compliance Officer ("CCO") responsible for developing a firm Enterprise Risk Management Program. In his CCO capacity he also serves as Co-Chair, together with the firm's General Counsel, of Procopio's Office of Risk Management and Compliance. Jim speaks regularly on law firm management issues and business strategy at conferences and international law firm network meetings. He also consults occasionally as part of the Procopio Business Advisors group.

### Community

- San Diego Regional Economic Development Council – Board Member
- Cali Baja Bi-National Mega-Region – Board Member
- U.S. Rugby Football Foundation – Director
- U.S. National Rugby Team – Head Coach (1987-1991)

### Education

- PhD, University of Surrey, United Kingdom



- MBA, University of Chicago
- BA, United Kingdom

## News Coverage

- "[The Importance of Artificial Intelligence in the Sustainability of Legal Offices](#)," Foro Juridico, November 4, 2019. (In Spanish)

## Publications

- Perkins, James G., "[Chapter 5: The role of the chief operating officer in a law firm – A personal case study](#)," *Rise of the Legal COO*, London: Ark Group, 2017.
- Perkins, James G., "[Chapter 9: Profitability, the concept of Managing the Edge and their importance to a regional law firm](#)," in Bowes, E. (ed.), *The Mechanics of Law Firm Profitability: People, Process and Technology*, London: Ark Group, 2016.
- Perkins, James G., "The Business of Operating a Law Firm," *Law Office Economics and Management*, Vol. XXXVIII, No. 3, 1997.