



2012 Media Kit

## Let us make your job a little easier.

Looking for that next big story idea? Need a quote to make your article complete? Let Procopio, Cory, Hargreaves & Savitch LLP make your job a little easier. With over 110 experienced attorneys practicing in multiple areas of law, we are available to analyze and comment on breaking news, provide legal insight for general columns or comment on broader issues such as industry trends or market conditions.

Procopio's attorneys have extensive knowledge in the following areas of law:

- Appellate
- Class Action
- Clean Tech, Energy and Climate Change
- Construction
- Corporate and Securities
- Emerging Growth and Technology
- Employment, Labor and Benefits
- Environmental and Land Use
- Family Law
- Finance, Restructuring and Bankruptcy
- Health Care
- Intellectual Property
- International Law
- Licensing
- Litigation
- Mergers and Acquisitions
- Native American Law
- Patent Prosecution and Counseling
- Private Client
- Public Agencies and Charter Schools
- Real Estate
- Tax
- Trade Secrets
- Trademarks and Copyrights
- Trust, Estate and Probate
- White Collar Criminal Defense
- Wireless Health Care and Medical Device
- Workouts



Whether you're on deadline or simply searching for inspiration, please contact Nathalie Daum at (619) 515-3215 or [nathalie.daum@procopio.com](mailto:nathalie.daum@procopio.com) to be connected with the legal resources you need. For additional information, please visit [www.procopio.com](http://www.procopio.com).

## About Procopio, Cory, Hargreaves & Savitch LLP

With more than 110 attorneys in San Diego and Carlsbad, Procopio, Cory, Hargreaves & Savitch LLP is one of the largest full-services business law firms in Southern California. We are a local law firm with a global network that gives us the ability to serve our clients' interests throughout the world.

Procopio is dedicated to understanding the businesses and industries of our clients and collaborating with them to develop tailored strategies. We structure and manage our practice with our focus firmly fixed on what matters to our clients: experienced business attorneys acting as partners to deliver the most intelligent and pragmatic legal solutions in the most cost-effective fashion. We advise companies at every stage in the corporate life cycle, helping them to plan, finance and operate their businesses. Our seasoned attorneys respond quickly and in the most qualified manner to address our clients' needs.

Since 1946, our success has been derived from our commitment to our clients and our ability to maximize the value we provide to them. Our goal is to continue building long-term relationships with our clients through a steady, team-oriented approach.



# Procopio Fact Sheet

**Name:** Procopio, Cory, Hargreaves & Savitch LLP  
**Business Type:** Law Firm; Limited Liability Partnership  
**Year Founded:** 1946

### Primary Offices:

**SAN DIEGO**  
525 B Street, Suite 2200, San Diego, CA 92101  
Phone: 619.238.1900 Fax: 619.235.0398

**CARLSBAD**  
1917 Palomar Oaks Way, Suite 300, Carlsbad, CA 92008  
Phone: 760.931.9700 Fax: 760.931.1155

### Additional Offices:

**DENVER**  
4704 Harlan Street, Suite 300, Denver, CO 80212  
Phone: 303.892.1879 Fax: 303.458.1433

**ORANGE COUNTY**  
7700 Irvine Center Drive, Suite 800, Irvine, CA 92618  
Phone: 949.733.3329

**SCOTTSDALE**  
8355 East Hartford Drive, Suite 202  
Scottsdale, AZ 85255

Total Attorneys (more than): 110  
Partners (approximate): 55  
Total Firm Size (approximate): 228

### Practice Groups

### Leaders

Clean Tech, Energy and Climate Change	John J. Lormon
Construction	Craig A. Ramseyer
Corporate, M&A and Securities	Michael J. Kinkelaar
Emerging Growth and Technology	Roger C. Rappoport
Employment, Labor and Benefits	Wendy L. Tucker
Environmental and Land Use	Evelyn F. Heidelberg
Finance, Restructuring and Bankruptcy	Michael E. Lyon
Health Care	George "Jody" L. Root, Jr.
International	Enrique Hernández-Pulido
Native American	Theodore J. Griswold
Patent Prosecution and Counseling	Richard E. Campbell
Private Client	S. Andrew Pharies
Public Agencies and Charter Schools	Gregory V. Moser
Real Estate	Michael E. Lyon
Tax	Patrick W. Martin
Trademarks and Copyrights	Kathleen A. Brown Barry F. Soalt

### Global Network

Through its membership in LawExchange International and Legal NetLink Alliance, Procopio has the ability to assist clients throughout the United States and in over 30 countries.

### Community Involvement

Procopio actively supports over 250 arts and culture, charitable, community, educational and professional organizations throughout San Diego County.

## MANAGEMENT

### Management Committee

Thomas W. Turner, Jr., Managing Partner  
Michael J. Changaris, Partner  
Craig A. Ramseyer, Partner  
Sandy Shippey, Partner  
Steven J. Untiedt, Partner  
James G. Perkins, Ph.D., Chief Operating Officer

### Practice Team Leaders

Business & Technology · John C. O'Neill  
Healthcare, Education and Government · Gregory V. Moser  
Intellectual Property · Stephen C. Beuerle  
Litigation · Richard A. Heller  
Real Estate & Environmental · Michael E. Lyon  
Tax · Patrick W. Martin

### Finance Partner

Craig P. Sapin

### General Counsel

Robert G. Russell, Jr., Chair

### Non-Legal Management

Chief Operating Officer · James G. Perkins, Ph.D.  
Director of Accounting · Richard "Randy" Ricks  
Director of Human Resources & Administration · Lauren I. Symington  
Director of Information Services · Craig A. Crosby  
Director of Marketing & Business Development · Nathalie M. Daum

### Diversity Committee

Kam W. Li  
Sandra L. Shippey  
Frederick K. Taylor  
Thomas W. Turner, Jr.  
Steven J. Untiedt

### Pro Bono Committee

Jeffrey Isaacs  
Katherine M. Knudsen  
Raymond G. Wright